

Benefits of Leasing



Flexibility - Leasing allows you to write off the costs of your present equipment as you use it, and to trade up to new technology when the time comes.

Better Uses for Cash- Don't expend your cash reserves on capital. Build cash reserves in case customers pay slowly. Book that big order and be able to pay for the raw materials to produce it. Take quantity buying opportunities. Hold cash for greater appreciating opportunities!

Minimized impact on capital budgets - Leasing is a great way to minimize the impact on your capital budgets, since month-to-month payments usually come out of their cash or expense budget.

Leasing & Section 179 - Did you know that your company can lease equipment and still take full advantage of the Section 179 deduction? In fact, leasing equipment and/or software with the Section 179 deduction is a preferred financial strategy for many businesses, as it can significantly help with not only cash flow, but with profits as well.

100% plus financing - Get 100% financing plus the additional funds to cover costs. Leases can cover everything you need to make your equipment work for you. This includes equipment, installation, training and commissions. All of this reduces your initial costs to minimal levels, letting you earn profits from your new equipment faster.

Proven Alternative - Leasing is a well accepted concept. Over 32% of all equipment acquired in the US is acquired under a lease contract. This makes leasing the single largest form of external corporate finance in the country. Over 80% of companies – from small start-ups to "Fortune 500" giants – lease some or all of their equipment.

Multiple Payment Options - Lease payments can be matched to project revenues; seasonal cash flow variations; budget limitations and other challenges. The need to divert cash, or add to loan balances is removed. Some leases can be structured with no payments for up to six months, longer amortizations or other optional alternatives to lower payments even further.

Financial Reporting Advantages – Leases can be structured to meet FASB requirements for "off balance sheet" accounting treatment. Since the total committed lease payments now show as a footnote rather than as a liability, the overall ratios are improved and there is less risk of lending covenant violations.

Simple and Easy – Our lease options feature simplified documentation, easy one page applications, no financial statements in most cases, accelerated approval times and more. All designed to get you the equipment you need without delay.

Lower total cost of ownership (TCO) over the life of the equipment - A lease lets you realize considerable savings compared to an outright purchase or scheduled purchase payments, because you pay only for the use of the equipment.

Faster implementation - Buying capital equipment often involves a lengthy budget approval process. Choosing leasing can help shorten the process, accelerating the implementation of the solution.

Reduced risk - At the end of the term, leasing gives you the option of simply returning the equipment, purchasing it outright or extending the contract, making it easier to cascade, upgrade or dispose of the equipment.

**FOR INFORMATION REGARDING LEASING OPPORTUNITIES,
PLEASE CALL CONTROL CHIEF: 814.362.6811**

